

**AUSTRALIA**  
**Biotech**  
**Invest 2016**  
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26 - 27  
October  
2016

Host Industry Body Host State Partner Major Partner

AusBiotech  
MELBOURNE  
Victoria  
Australia  
100<sup>th</sup>  
Not getting started

Melbourne Convention  
Centre, Victoria, Australia

**Donald Xu, Managing Director, Lynx Financial**

Don is Managing Director of Lynx Financial, a boutique Investment Banking and Financial Advisory firm that focuses on cross-border private placements and M&A transactions-all within the healthcare industries, including Pharmaceutical, Medical Devices and Healthcare Services sectors. In recent years, Don has overseen transactions and investments close to \$900 million, ranging from VC, PE stage entities to publicly traded companies.

Trained as a physician and scientist, Don spent his earlier part of career in the U.S. Pharmaceutical and Biotech industries and held positions with increasing responsibilities in Research, Drug Development, Business Development and Financing. Prior to Lynx Financial, Don was Senior Partner at HFG China, an Investment Bank actively involved in US-China transactions. Don had also previously served as Vice President of Strategic Planning and Business Development at China Pharma Holdings, Director of Product Development at Holliseden Pharmaceuticals, Associate Director of Drug Development at Adaptive Therapeutics.

