

## Rob Scott - Director, China BlueSky Partners

### Key Expertise

China Market Entry  
Strategic and Business Planning  
Venture capital and Angel funding  
Mergers and Acquisitions  
Corporate Structuring  
Financial Advisory services

### Key Industry Exposure

Medical Technology  
Biotechnology  
ITC  
Energy  
Tourism

### Professional Qualifications & Memberships

MBA (QUT)  
B Com. (Griffith University)  
Executive Director – Australia China Business Council  
Member - Australia Biotechnology Association  
Member - New Zealand Biotechnology Association  
Vice President – Australia Wuxi Association  
Expert Advisor – Federal Government Accelerating Commercialization Program

### Contact Details

Office: +86 21 63335370  
Mobil +86 13818743297  
Email– rob@chinablueskypartners.com

Rob Scott is the Director of China BlueSky Partners.

Rob is an expert in technology commercialization, market entry and business planning. Rob leverages 15 years' experience (over half in China) in successfully delivering strategic advisory, international business management and capital raising services for a range of clients both in Australia and internationally.

He has held senior executive roles in these areas with Big 4 accounting firm Ernst & Young for over 6 years and was the State Leader of Ernst & Young's China Business Group for his State of Queensland. Rob was responsible for advising on a number of biotech and medical technology capital raisings and M&A deals during this time. He also assisted several leading Chinese companies from the energy and other sectors (such as Suntech Power and Guangdong Power) to invest and expand their operations in Australia.

Rob co-founded Angels Shanghai (at the time the 3<sup>rd</sup> largest Business Angel group in China) and is a Member of the Australian Institute of Company Directors, AusBiotech and NZBio and is a former Executive Director of the Queensland Chapter of the Australia China Business Council.

Rob resides in Shanghai and is the only member of the Expert Network for the Australian Government's largest grant program (Accelerating Commercialization) to be based in China. He regularly provides advice to government, industry and both private and public Australian companies seeking to successfully enter the China market