

Reginald Seeto, M.D.

Vice President, Head of Partnering and Strategy

Dr. Seeto joined the MedImmune team in 2008, and has held a number of leadership positions with the company during his tenure. In 2013, he assumed his current role on MedImmune's executive team, in which he formed, and now leads, the company's Partnering and Strategy Department. This group is responsible for devising and executing MedImmune's external partnership strategy, including business development activities – from M&A and licensing to co-development, joint ventures and out-licensing - along with academic, government and non-profit collaborations and alliances to support all of MedImmune's biologics and therapy area strategies.

During the past two years, Seeto and his team have completed nearly 60 strategic business deals, ranging from acquisitions and clinical collaborations to licensing agreements and new industry partnerships. Seeto has also led his team in efforts to grow the biotech ecosystems surrounding MedImmune's key locations in California, Maryland, and the UK through strategic collaborations with esteemed organizations and institutions, among other events and activities. Seeto's group also established the largest industry collaboration with the Brazilian government's Science Without Borders Program.

Seeto originally joined MedImmune as Vice President of Global Strategic Marketing and Portfolio Management where he worked closely with the R&D leadership team. He was later promoted to MedImmune's executive team, as EVP of the Corporate Development and Strategy Group, which included the following departments: business development, corporate strategy, corporate projects, MedImmune Ventures and portfolio management.

From 2011 to 2012, Seeto was on an expatriate assignment as the President of AstraZeneca Thailand, where he was the first MedImmune executive to participate in a talent exchange and development program with AstraZeneca. Under his leadership, Thailand achieved its sales targets for the first time in five years and was awarded the RVP Award for Leadership for management of the country's worst floods in more than half a century.

Prior to MedImmune, Seeto was Vice President of Global Marketing for Schering Plough/Organon Biosciences and Executive Director of US Marketing for Boehringer Ingelheim Pharmaceuticals. Earlier in his career he was a consultant at McKinsey & Company and started his career as a medical doctor involved in both clinical practice and research. He has also published first author publications in peer reviewed journals.

Seeto is a Board member for BioHealth Innovation (BHI) and Definiens. He holds his medical degree (with honors) from the University of Sydney, Australia.